

Witness Marks

The Foolproof Method to High Stack
Productively without Damage

TOTAL
WAREHOUSE

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High Stacking at 27 Feet with the Bendi IC LP-GAS Unit



Load is
6 Levels
High !!!
27 Feet
Way Up
Here !!!

What is
this Driver
Looking At?

Tip # 1 - Witness Marks - the answer to easy, efficient, accurate, vertical fork placement

These marks on the inner rail go up and down with the rail. When the moving lines meet the stationary Lines, the forks are vertically centered in the pallet opening. Mast tilt at zero.

Raise inner mark 2" or 3" higher than outside mark = pallet Put Away lift height



Upper and lower Witness Marks are needed only on very tall masts

These upper Witness Marks on the cylinder barrels are stationary.



Driver looks here at eye Level

This Position = Top Pallet at Level Six

Entry Indicator – Dead Vertical Center of Pallet Opening Every Time

How Do You Install Witness Marks on Any Forklift?

You need Wite-out or Liquid Paper and 5 minutes.

- **Mark the stationary part of the mast at the Driver's Eye Level as he sits on the Seat -This is the primary Witness Mark.**
- **Set Mast Tilt at Zero using Mast Tilt Indicator.**
- **Raise forks to vertical center of pallet opening and insert forks into pallet. Wiggle forks sideways with steering to confirm forks not touching pallet.**
- **Mark the moving mast rail right beside the previous mark on fixed part of the mast.**
- **Repeat process for each beam level above 10 feet high.**
- **If mast is very tall, you will need an Upper Witness Mark for the Highest Positions.**
- **Put forks in the pallet opening at the top beam level.**
- **Mark both the stationary rail and inner rail at the lowest point on the inner rail**

When Do You Mark The Mast ?

- **Mark the Mast at every Demo on Bendi or Drexel. Do at least one Beam Level to show the Concept.**
- **Mark the Mast at every Delivery for all Beam Levels.**
- **Make sure the Driver understands and uses the Concept from the beginning.**
- **This simple device will provide more customer satisfaction and help close more sales.**

Height Selector Options

- **Mark the Mast – Foolproof** - Never needs maintenance or repair – Gives very accurate height indication for both pallet “Put Away” and fork insertion into pallet – **Costs Nothing.**
- **Buy a Lazer-Tracker** and shoot a thin beam of light across the pallet stringers to indicate matching fork height to pallet opening. **\$1750 plus Maintenance Costs.**
- **Buy a Camera and TV Monitor System** so operator can see forks enter pallet. Pallet may block camera from seeing during pallet “Put Away”. **\$3500 plus Maintenance Costs.**

Simple & Effective

**Like Drexel & Bendi -
It's all about Saving Money**