

Eight GREAT Reasons to Invest in a BENDI Forklift Instead of a Reach Truck

A Bendi Truck is two trucks in one. It is a dockworker and a narrow aisle truck. You go directly from the over the road truck to the rack with no staging. Studies show that every time you move a pallet it costs at least a dollar. Double handling is twice as expensive. How many pallets does your company move in 5 years? (This concept does not apply if mast is too tall to fit in truck.)

A Bendi works in a smaller aisle than a reach truck, improving storage density. A Bendi works comfortable in a 6 to 6 ½ foot aisle and reach trucks – to be as comfortable – would require 9 foot wide aisles. A 3 foot wide swath down an aisle 100 feet long at \$5.00 per square foot per year means a \$1,500.00 value per aisle, per year. Five aisles value is \$37,500 in five years.

A Bendi has four big tires. Reach trucks have six or seven small wheels that cost as much as Bendi tires to replace. Savings on wheels alone over five years could be \$2,000.00.

A Bendi doesn't have a pantograph scissor mechanism to lift up each time any movement takes place. The Bendi actually lifts about 1200 lbs. less weight each lift which saves battery energy. No pantograph means no maintenance on hoses, pistons and pantograph structure. Lifetime savings are about \$5,000.00.

A Bendi provides the best visibility of any forklift available. The operator sees the entire length of his forks as they go into a pallet. He/she sees the edge of the entire pallet as it goes into the rack. Product damage is reduced.

A Bendi handles more like a car than a forklift. Front wheel steer/rear wheel drive gives a rookie operator immediate familiarity. In ½ an hour, a person who has never driven a forklift can be proficient on a Bendi. Reach trucks are known for poor visibility, complicated controls and are difficult to operate.

Battery service on a Bendi is as simple as lifting the seat/hood. Reach truck batteries must roll through the truck to access first one side, then the other. This difficult reach truck job is routinely avoided by many workers causing premature battery failure. Batteries for Bendi or reach trucks cost about \$6,000.00

Your operator sits in a totally protected work space on the Bendi. They stand with exposed limbs in most reach trucks. A comfortable operator stays with his machine longer and gets more work done.